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## THE CAP GREENING EFFECTS – THE POLISH EXPERIENCE

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In 2015 greening requirements were implemented. All farmers entitled to the Single Area Payment are obliged to implement greening, depending on agricultural surface and structure. Presently, 30% of the national financial envelope is connected with greening. Legal rules obliged farmers to more environmental friendly farms' organization. The European Commission regulations indicated the importance of crop diversification in the context of soil quality improvement, the maintenance of permanent grasslands in order to ensure the carbon sequestration, soil protection and biodiversity, as well as the maintenance of ecological focus areas that guarantees biodiversity at the farm level. The aim of the paper is to present the farms' organizational changes and outcomes after the implementation of greening mechanism. Polish FADN data were used for 2014 and 2015, that covered 5.7 thousand farms. The research results indicated the farms' adaptation to greening requirements. The production capacity of the analysed FADN farms did not decrease after the greening mechanism introduction. Farmers combined production objectives with environmental ones, that was the result of farms' proper organization and enlarging agricultural land. The scope of changes introduced in plant production referring to the greening requirements was insignificant and concerned mainly larger farms (with arable land area of 15 ha and more). Farmers introduced the required organizational changes smoothly, mainly by increasing area under leguminous and papilionaceous plants. The environment-friendly farms' organization before greening introduction facilitated their adaptation in 2015. In the short term, greening doesn't cause negative productive and economic outcomes. In the longer perspective, greening environmental effects should contribute to factor productivity increase.

Keywords: Greening, the Common Agricultural Policy, Direct payments, Natural environment, FADN, Poland

#### INTRODUCTION

The European Union is directed towards sustainable development of agriculture and rural areas, that is reflected in the Common Agricultural Policy instruments (Kociszewski, 2014; Krzyżanowski, 2015). Under the new direct payment scheme an obligation has been introduced since 2015 to apply agricultural practices favourable for climate and environment, the so-called greening. This requirement has allowed farmers to get total support within the framework of direct payments. Conditional farms' subsidising was compatible with the provider gets principle (Mauerhofer, Hubacek, Coleby, 2013).

In the context of greening, many substitute agricultural practices were included, that are selected by the farmer (Hart, 2015). All farmers entitled to the Single Area Payment Scheme in 2015 are obliged to implement greening, depending on agricultural surface and structure. Presently, 30% of the national financial envelope is connected with greening (Ministry of Agricuture and Rural Development, 2015)<sup>1</sup>. Greening practices were specified in the European Commission regulations, which indicate the importance of crop diversification in the context of soil quality improvement, the maintenance of permanent grasslands in order to ensure the carbon sequestration, soil protection and biodiversity, as well as the maintenance of ecological focus areas that guarantees biodiversity at the farm level<sup>2</sup>.

Depending on the area of arable land used and the share of permanent grassland, farmers are required to follow one, two or three greening practices. Greening practices in Poland include: diversification of crops (applicable to farms with an arable land area of 10 ha or more), (b) maintenance of Ecological Focus Areas (EFA) on at least 5% of arable land (applies to farms with an arable land area of 15 ha or more), (c) maintenance of permanent grassland (the ratio of grassland to total agricultural area may not decrease by more than 5% compared to the reference ratio) (Ministry of Agriculture and Rural Development, 2015). The requirement to diversify plants binds farms to grow at least 2-3 different crops on arable land (depending on the land area), specifying their share in the cropping pattern. Crops may be diversified also by using an equivalent practice applied as part of the agri-environment and climate measure under the RDP 2014-

<sup>&</sup>lt;sup>1</sup> In 2015, the rate of greening payment amounted to 72 EUR/ha.

<sup>&</sup>lt;sup>2</sup> Comparison of greening effects in different European countries is presented in: (EC, 2016; EC, 2017; Hart, Baldock, Buckwell, 2016).

2020<sup>3</sup>. As regards the EFA maintenance requirement, its fulfilment entails the maintenance of landscape, forest and agricultural features. Agricultural features include fallow land and the cultivation of plants that favorably affect soil condition, including the cultivation of nitrogen-fixing plants in the main crop, also in the form of catch crops and companion crops<sup>4</sup>.

EU regulations provide also for a number of exemptions from the obligation to implement greening mechanism. Farms, in which over 75% of agricultural land is permanent grassland or farms with a high (over 75%) share of arable land used to produce grass or other herbaceous fodder plants, or with fallow land, due to a favourable environmental impact, are exempt from the requirement to diversify crops or maintain EFAs<sup>5</sup>. Farms participating in the small farm scheme, in spite of being exempt from greening requirement, are entitled to receive this payment. Greening payments are automatically granted to farmers pursuing agricultural production in accordance with the ecological agriculture rules<sup>6</sup> (Agency for Restructuring and Modernization of Agriculture, 2015; Direct Payments Department, 2016; Ministry of Agriculture and Rural Development, 2015).

The aim of the paper is to present farms' organizational changes and outcomes after the introduction of greening requirements.

#### RESEARCH METHOD

The paper is based on a panel of 5.7 thousand private farms included in the Farm Accountancy Data Network (FADN), with an area of at least 10 ha of arable land. These farms kept agricultural accounting both in 2014 and 2015. The study does not cover farms exempt from greening requirement (farms with an area of arable land below 10 ha), or these that apply equivalent practices to greening ones. The paper presents the organization and outcomes of farms before and after the amendment to legal provisions binding on farmers interested in getting full direct support. The surveyed farm panel was divided into two groups, i.e. farms with an area of arable land 10-15 ha (these farms were obliged to meet the crop diversification requirement) and farms with an area of arable land of 15 ha and more (these farms were also obliged to meet the EFA maintenance requirement).

Furthermore, agricultural practices related to the maintenance of EFA were identified based on the FADN data for 2015. The population of farms with EFAs numbered 4.7 thousand farms<sup>7</sup>.

There was the comparative analysis of statistical data used (based on original/source data, not published in the official publications of FADN Standard Results). Statistical data were derived from the FADN accounting books, that were collected by face-to-face interviews, organised by FADN Liaison Agency in Poland (Institute of Agricultural and Food Economics-National Research Institute) in cooperation with agricultural advisors from 16 Voivodship Agricultural Advisory Centers. In order to verify the effects of greening in farms` organisation in the first year of the requirement application, there was used indicator analysis based on the legal requirements associated with crop diversification and the maintenance of ecological focus areas.

### RESULTS AND DISCUSIONS

## Land use in the context of greening requirements

The analysed FADN set was dominated by farms with an arable land area of 15 ha and more (77%). These farms were assigned particular importance in the implementation of environment-friendly practices, in particular these related to the maintenance of EFAs (Table 1). As regards the analysed panel, farms with an arable land area of 15 ha and more hold as much as 92% of the total area of arable land.

The average area of the analysed farms was 44 ha of agricultural land (Table 1). Comparing the situation in 2015 to that in 2014, it can be inferred that the production capacity of farms bound by the greening requirement did not change, which applies both to the smaller and larger ones. The average area of smaller farms was 19 ha, while that of larger farms – almost 52 ha of agricultural land. These two groups of farms showed considerable differences in terms of stocking density, which was much lower in larger farms – by one third. This proves the weakening relation between plant and animal production with farms` area increase. A higher stocking density in smaller farms, hence greater production of natural fertilizers, makes it possible to balance the plant demand for macronutrients with the use of fertilizers produced by the farm itself, while improving the water and soil conditions.

In the analysed period, there was no change in the average farms` area of arable land (Table 2). In the case of permanent grassland, a 3% decrease was recorded, but it did not exceed the limit provided for in legal provisions (i.e. 5%). In 2015, a significant increase in land lying fallow (45%) was reported. However, this area was physically small and

<sup>&</sup>lt;sup>3</sup> Ministry of Agriculture and Rural Development, Rural Development Programme for 2014-2020, see: http://www.minrol.gov.pl/Wsparcierolnictwa/Program-Rozwoju-Obszarow-Wiejskich-2014-2020.

<sup>&</sup>lt;sup>4</sup> EFA elements in Poland: EFA1. fallow land, EFA2. hedges, EFA3. single trees, EFA4. trees in line, EFA5. trees in group, EFA6. field margins, EFA7. ponds, EFA8. ditches, EFA9. buffer strips, EFA10. land strips without production along forest, EFA11. land strips qualified for the payment, located along forest edges, EFA12. short-rotation coppice, EFA13. afforested areas, EFA14a. stubble catch crops, EFA14b. winter catch crops, EFA 14c. undersown grasses, EFA15. nitrogen-fixing crops (Agency for Restructuring and Modernization of Agriculture, 2015). The selection of the EFA elements is the responsibility of individual EU countries (EC, 2017).

<sup>&</sup>lt;sup>5</sup> Provided that the remaining arable land area does not exceed 30 ha.

<sup>&</sup>lt;sup>6</sup> Pursuant to Article 29(1) of Council Regulation (WE) No 834/2007.

<sup>&</sup>lt;sup>7</sup> Since 2015, the detailed list of practices pursued in farms under the greening mechanism has been registered in the FADN.

accounted for only 0.5% of the arable land area. The increase in fallow land in the average farm was not accompanied with a reduction in the sown area on arable land. Farmers increased their farms with areas which had not been used for agricultural purposes before, either by purchase or lease.

Table 1. Farms' production potential (per an average farm)

No.	Specification	2014	2015	`15/14	2014	2015	`15/14	2014	2015	`15/14
		Total		%	10-15 ha		%	% ≥ 15 ha		%
1	Farms` number	5 705	5 705	100	1 297	1 297	100	4 408	4 408	100
2	Agricultural land [ha/farm]	44.12	44.44	101	19.27	19.12	99	51.44	51.89	101
3	Labour input [AWU/farm]	2.00	1.99	99	1.80	1.79	99	2.06	2.05	99
4	Livestock [LU/farm]	33.19	32.63	98	20.78	21.08	101	36.84	36.02	98
5	Livestock [LU/ha]	0.75	0.73	98	1.08	1.10	102	0.72	0.69	98
6	Assets [thous. EUR/farm]	398	403	101	194	192	99	459	464	101

<sup>\*</sup>I AWU (Annual Work Unit) is equivalent to full-time own and paid labour, i.e. 2.120 hours of work a year. 1 LU is a standard unit of farm animals weighing 500 kg. Source: Own study based on FADN data.

Table 2. Land use [thous. ha]

No.	Specification	2014	2015	`15/14	2014	2015	`15/14	2014	2015	`15/14
110.	Specification	Total		%	10-15 ha		%	≥ 15 ha		%
1	Agricultural land	251.7	253.5	101	25.0	24.8	99	226.7	228.7	101
2	- Arable land	225.4	227.9	101	19.5	19.3	99	205.9	208.6	101
3	Fallow land	1.1	1.6	145	0.1	0.1	117	1.0	1.5	149
4	- Grassland	25.3	24.6	97	5.2	5.2	100	20.1	19.5	97
5	Cereal	150.20	147.26	98	13.58	13.18	97	136.62	134.09	98
6	Pulses for grain	6.70	12.14	181	0.40	0.68	173	6.31	11.46	182
7	-edible	0.48	1.45	304	0.04	0.11	281	0.44	1.33	306
8	-fodder	3.17	7.90	249	0.20	0.41	209	2.98	7.49	252
9	field pea	0.43	1.22	285	0.05	0.07	153	0.38	1.15	301
10	horse bean	0.26	0.85	332	0.02	0.05	217	0.23	0.80	343
11	sweet lupine	2.14	5.16	241	0.09	0.23	264	2.06	4.93	240
12	- pulse mixes with others	3.05	2.79	92	0.16	0.16	100	2.89	2.63	91
13	Industrial	39.03	37.95	97	1.20	1.15	96	37.82	36.80	97
14	Potatoes	4.01	3.98	99	0.62	0.55	88	3.39	3.43	101
16	Fodder	20.33	22.14	109	3.07	3.21	104	17.26	18.93	110
16	- grasses	2.89	3.45	119	0.51	0.61	121	2.38	2.83	119
14	- pulses	0.13	0.22	174	0.03	0.02	75	0.10	0.20	201
18	- papilionaceous	0.98	1.58	161	0.14	0.20	136	0.84	1.38	165
19	Winter crops	123.67	122.46	99	8.06	7.80	97	115.61	114.66	99
20	Catch crops	5.70	11.66	204	0.39	0.32	82	5.32	11.34	213

Source: Own study based on FADN data.

The two identified groups of farms, the smaller ones (10-15 ha of arable land) and the larger ones (arable land area of 15 ha and more) showed significant differences as regards land use. In the case of smaller farms, the area of land lying fallow and its change was small and the sown area on arable land was reduced insignificantly. As regards the larger farms, the area of arable land increased, including land lying fallow (by almost 50%). In these farms, additional areas of land started to be used in 2015. The increase in this area can be associated with larger farms' adaptation to meet the EFA maintenance requirement. This situation may be due to legal regulations, as fallow land is one of the elements of EFAs. In order to ensure the adequate pro-ecological area, farmers would increase their farms with additional fallow land, not reducing the area intended for plant production.

Meeting the **crop diversification requirement** and the **EFA maintenance requirement** entails a specific pattern of cultivated plants. Incorporating winter and spring crops in the crop rotation significantly facilitates the fulfilment of the crop diversification requirement (while protecting soil against erosion in winter). As indicated by the presented data (Table 3), the analysed Polish farms, used a significant part of their land, both in 2014 and 2015, for growing winter crops (their share in the average farm accounted for more than a half of the sown area on arable land, and this was 54% and 55%, respectively in 2014 and 2015). Consequently, already a year before the crop diversification requirement was introduced, the organization of farms complied with it to a large extent. A more favourable organization of plant production in this respect could be observed in larger farms. There were significantly more winter crops in farms with an arable land area of 15 ha and more than in these with an arable land area of 10-15 ha (in 2015, the share of the area under winter crops in these two groups of farms accounted for 55% and 41%, respectively). In both cases the area under these crops was significant and there was no increase in it in the analysed period (Table 2). The *status quo* as regards the area under winter crops was preserved, which should be positively assessed in the context of greening. There is no need to expect a further increase in the area under winter crops, as it is large enough - both in smaller and larger farms.

The cropping pattern in FADN farms is dominated by cereals with a 65% share, followed by industrial crops which account for 17% of the total crop area (as of 2017, Table 3). Analysing the cropping pattern in the average farm, it can be concluded that the share of remaining crops, including crops improving soil structure, i.e. leguminous and papilionaceous crops, is negligible and accounts for a few percent only. Leguminous and papilionaceous crops, both

edible and fodder ones, are, however, a very important element of the cropping pattern, which has beneficial effects as regards the amount of soil organic matter, and consequently, soil productivity. This justifies inclusion of these plants in EFAs. Comparing the situation in 2015 with that in 2014, it should be noted that the area sown with leguminous crops increased sharply, especially in larger farms (Table 2). The area sown with edible leguminous plants and that sown with fodder leguminous plants increased by 3 and 2.5 times, respectively, while the area sown with leguminous crops mixed with other plants slightly decreased. These changes occurred both in smaller farms, which chose leguminous as a crop diversification element, and in larger ones, which were also obliged to maintain EFAs.

Fodder plants, including leguminous and papilionaceous plants, were another important element of the cropping pattern, as the area under these plants increased more than 1.5 times. Farmers increased in particular the area sown with cereals and cereals mixed with other plants intended for green feed. This area was increased to a greater extent by users of farms with an arable land area of 15 ha and more. The aforementioned results reflect the impact of the legislation relating to greening, including that related strictly to the maintenance of EFAs, on decisions taken by farmers as regards the area sown with plants improving soil structure.

Table 3. Crops structure (%)

No.	Specification	2014	2015	2014	2015	2014	2015
NO.	Specification		2013	10-15 ha		≥ 15	ha
1	Cereal	66.97	65.10	70.20	68.93	66.67	64.75
2	Pulses for grain	2.99	5.37	2.05	3.57	3.08	5.53
3	- edible	0.21	0.64	0.21	0.59	0.21	0.64
4	- fodder	1.41	3.49	1.02	2.16	1.45	3.62
5	field pea	0.19	0.54	0.24	0.37	0.19	0.56
6	horse bean	0.11	0.38	0.12	0.25	0.11	0.39
7	sweet lupine	0.96	2.28	0.45	1.20	1.00	2.38
8	- pulse mixes with others	1.36	1.23	0.82	0.83	1.41	1.27
9	Industrial crops	17.40	16.78	6.21	6.02	18.46	17.77
10	Potatoes	1.79	1.76	3.20	2.87	1.65	1.66
11	Fodder crops	9.06	9.79	15.86	16.77	8.42	9.14
12	- grasses	1.29	1.52	2.63	3.20	1.16	1.37
13	- pulses	0.06	0.10	0.14	0.10	0.05	0.10
14	- papilionaceous	0.44	0.70	0.74	1.02	0.41	0.67
15	Winter crops (in analysed year)	55.14	54.13	41.64	40.79	56.42	55.37
16	Winter crops (for the next year)	54.21	55.52	40.27	40.48	55.53	56.91
17	Catch crops	2.54	5.15	2.00	1.66	2.60	5.48
18	- catch crops for green cover	2.35	4.69	1.89	1.38	2.39	4.99

Source: Own study based on FADN data.

Catch crops are another important EFA element. Their significance is due to their beneficial role in soil protection and improving soil structure. Catch crops can be also used as fodder. However, catch crops are a complementary element of the cropping pattern in Polish farms (in 2014, their share in the cropping pattern in an average farm was only 2.5%). It should be noted, however, that the area under catch crops has rapidly increased in recent years (to 5.2% in 2015). These changes occurred primarily in larger farms, obliged to maintain EFAs, while in smaller farms, this area slightly decreased (from 2.0% in 2014 to 1.7% in 2015). The change in the area of catch crops (positive in larger farms, negative in smaller ones) proves the effectiveness of the greening mechanism in encouraging farmers to maintain EFAs by using agricultural practices.

**Summing up**, the change in the structure of agricultural land use which occurred in the analysed farms satisfied greening requirements. In these farms, permanent grassland was maintained within the prescribed range. At the same time, the area of fallow land, which is the element of EFAs, was increased. The increase in the area of fallow land was recorded mainly in larger farms, whereby the increase in this area did not result in reducing the total sown area on arable land. Research shows that greening requirements applicable to land use have no adverse effects on farms' potential production capacity. Farmers that committed themselves to meet greening requirements did not reduce the area with production purpose. They slightly increased the area of arable land to meet both the production and environmental objectives. In other words, the production capacity of the analysed commercial farms did not decrease as a result of the introduction on the greening mechanism<sup>8</sup>.

As regards the crop diversification requirement, farms met in primarily by growing winter and spring crops. Already in 2014, i.e. before greening requirements were introduced, winter soil cover occupied half of the sown area, which confirms a favourable organization of plant production. Previously applicable legal regulations on cross-compliance and agri-environmental programmes that promoted good agricultural practices ensuring soil protection were undoubtedly of importance in this respect.

<sup>&</sup>lt;sup>8</sup> Results of research performed based on econometric models (Czekaj, Majewski, Wąs, 2012; Czekaj, Majewski, Wąs, 2014), as well as public statistical data (Jaroszewska, Wąs 2017), also showed no effects of the greening mechanism on agricultural production.

Taking into account the main groups of cultivated crops, plants improving soil structure are just the nominal part of sown crops, but their share in the cropping pattern grows rapidly, especially in larger farms. Smaller farms, despite of not being bound by the EFA requirement, were obliged to diversify crops, also with plants improving soil structure (nitrogen-fixing plants), while increasing the overall ecological focus area. Besides plants grown as the main crop, farmers cultivated catch crops, which also served an environmental role and were an important EFA element. In general, catch crops accounted for the small portion of total crop area, which was higher in larger farms. It seems that both farmers using smaller farms, i.e. ones with an arable land area of 10-15 ha, as well as these operating larger farms, easily adapted to the new requirements. These two groups of farms met most of the organizational requirements concerning plant production already in 2014. Minor organizational changes were necessary only in larger farms.

## Farms' typology

In accordance with the FADN and EUROSTAT specifications, the following general types of farms (GTF classification) are identified, namely specialized in: 1. field crops, 2. horticulture, 3. permanent crops, 4. rearing grazing livestock, 5. rearing granivores and non-specialised with: 6. mixed crops, 7. mixed livestock, 8. with mixed crops and livestock (Goraj et al. 2012). The typology structure of the analysed farms is illustrated in Figure 1.

As shown Figure 1, farms maintaining EFAs (i.e. larger one) were specialized definitely more often in field crops (type 1) and simultaneously rarely in rearing grazing livestock (type 4) comparing with other analysed farms` groups. The opposite relation between these farming types was observed in the case of smaller farms. Farms required to meet only the crop diversification, i.e. these with an area of 10-15 ha of arable land, were specialized relatively less often in field crops (type 1) and more frequently in rearing grazing livestock (type 4), compared to the structure of larger farms and all analysed commercial ones. These results indicate that among larger farms with an arable land area of 15 ha and more, these are primarily farms specialized in field crops that are obliged to meet the major greening requirements, i.e. crop diversification and EFA maintenance.

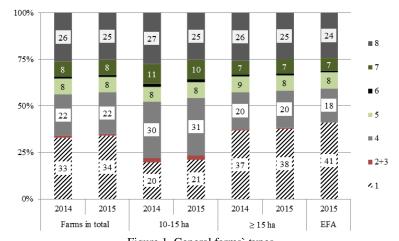


Figure 1. General farms` types General farms` types:

specialist in 1). field crops, 2). horticulture, 3). permanent crops, 4). rearing grazing livestock, 5). rearing granivores; and non-specialist with: 6). mixed crops, 7). mixed livestock, 8). with mixed crops and livestock. Source: Own study based on FADN data.

### EFA specification in 2015

In 2015, total ecological focus area in farms keeping agricultural accounting was 15 thousand ha<sup>9</sup>, which accounted for 6.5% of arable land. This figure shows that the analysed farms fully complied with the requirement to maintain EFA (taking into account the result for the entire analysed farms` group). In accordance with applicable legal regulations, farms with an arable land area of 15 ha and more should set apart at least 5% of their areas for this purpose.

The applicable legislation specified many different elements of EFA, that are related to agriculture, forests and landscape <sup>10</sup>. In accordance with the specification, most of these elements concern landscape, while some of them are related to the organization of plant production, i.e. the use of catch crops and companion crops, as well as the cultivation of nitrogen-fixing plants. The farmer can decide which elements are to be used to comply with the EFA requirement.

As indicated in Table 4, farmers concentrated on suitable plant production, adjusted to environmental requirements, and only few of them selected landscape and forest elements (these accounted for just a few percent of the total EFA). A total of 87% of the weighted ecological area was used for stubble catch crops and the cultivation of nitrogen-fixing plants. Farmers did not diversify EFAs – one or two EFA types were selected most often on the farm level (which was done by 94% of farms). Farmers' choices related to meeting the EFA requirement by plants cultivation in the main crop and secondary crop translated into a change in the cropping pattern in their farms, thus improving water and soil

<sup>&</sup>lt;sup>9</sup> This area refers to the weighted area. Due to different environmental significance of the various EFA elements (agricultural and landscape ones), an EFA weighted area is given (Ministry of Agriculture and Rural Development, 2016).

<sup>&</sup>lt;sup>10</sup> See footnote 4.

conditions. Results of the study may indicate indirectly a small share of valuable landscape elements relative to the agricultural land.

Table 4. The main EFA elements (in 2015)

Elements	Fari	ms	Surface EFA*					
Elements	Number	%	C (ha)	W (ha)	C (%)	W (%)		
EFA14a: stubble catch crops	2707	57.1	16 749	5 025	54.2	34.2		
EFA15: nitrogen-fixing crops	2229	47.0	11 173	7 821	36.1	53.2		
EFA14b: winter catch crops	275	5.8	1 610	483	5.2	3.3		
EFA1: fallow land	228	4.8	804	804	2.6	5.5		
EFA in total	4744	X	30 910	14 699	100	100		

\* Surface: C – under conversion, W – weighed.

Source: Own study based on FADN data.

#### The main farms' outcomes

Analysing the effects of greening on the operation of farms, it is important to consider their economic conditions. The change in the organization of agricultural production in the analysed farms in 2015, as compared to 2014, concerned mainly the patterns of field crops, ensuring the farms' adaptation to new legal constraints. It should be noted, that the scope of introduced changes was minor due to their favourable (environmental) organization in 2014. The production and economic outcomes in these farms did not indicate significant differences in the analysed period (Table 5). Both smaller farms (10-15 ha of arable land) and larger ones (arable land area of 15 ha and more) generated similar values of production and income in the years, that were compared. Similar relations occurred in the case of productivity and profitability indicators of agricultural production factors. In 2015, the value of total output in the average farm was EUR 66 thousand and family farm income amounted to EUR 22 thousand<sup>11</sup>.

A different approach needs to be adopted to evaluate changes in the amounts of external transfers, i.e. subsidies received by these farms. The amount of subsidies granted to farms in 2015 was significantly higher than in 2014, as it increased by 18%. This increase caused both farmers' activity and changes in the criteria for accessing rural development measures and direct payments, including the area eligibility for the single area payment scheme. It needs to be noted, that in 2015 – the first year of greening implementation – only the small part of beneficiaries actually received payments in this regard. An administrative decision under which farmers were granted by direct payments advances at the end of 2015 (i.e. much earlier than in previous years) is of importance in this respect (Ministry of Agriculture and Rural Development, 2015). In previous period, these payments were made usually in the following year<sup>12</sup>. Summing up, the increase in the amount of transfers was mainly the effect of administrative decisions (granting advances for direct payments, the scope and criteria of direct support), whereas farmers' incentive was supplement determinant.

Table 5. Outcomes, subsidies and their relation\*

Tubic	J. Outcomes, substates and their relation									
No.	Specification	2014	2015	`15/14	2014	2015	`15/14	2014	2015	`15/14
110.	Specification			%	10-15 ha		%	≥15 ha		%
1	Total Output (EUR/farm)	70 019	65 954	94	33 256	31 477	95	80 836	76 098	94
2	Total Output (EUR/ha)	1 587	1 484	94	1 726	1 647	95	1 572	1 467	93
3	Total Output (EUR/AWU)	34 942	33 154	95	18 482	17 623	95	39 164	37 138	95
4	Gross Farm Income (EUR/farm)	34 623	34 339	99	16 339	16 557	101	40 003	39 571	99
5	Gross Farm Income (EUR/ha)	785	773	98	848	866	102	778	763	98
6	Gross Farm Income (EUR/AWU)	17 278	17 262	100	9 080	9 270	102	19 381	19 312	100
7	Income (EUR/farm)	22 363	21 673	97	10 359	10 432	101	25 895	24 980	96
8	Income (EUR/ha)	507	488	96	538	546	102	503	481	96
9	Income (EUR/FWU)	12 630	12 318	98	6 110	6 228	102	14 444	14 000	97
10	Subsidies (EUR/farm)	11 784	13 877	118	5 146	5 938	115	13 737	16 213	118
11	Current Subsidies (EUR/farm)	10 632	12 671	119	4 701	5 467	116	12 378	14 791	119
12	Direct Payments (EUR/farm)	7 453	9 956	134	3 542	4 425	125	8 604	11 584	135
13	Single Area Payments (EUR/farm)	6 579	8 490	129	2 945	3 637	123	7 648	9 918	130
14	Current Subsidies/Subsidies (%)	90	91	1pp	91	92	1pp	90	91	1pp
15	Direct Payments/Subsidies (%)	63	72	9pp	69	75	6рр	63	71	8pp
16	Single Area Payments/Subsidies (%)	56	61	5pp	57	61	4pp	56	61	5pp
17	Subsidies/Output (%)	17	21	4pp	15	19	4pp	17	21	4pp
18	Subsidies/Income (%)	53	64	11pp	50	57	7pp	53	65	12pp
19	Balance Subsidies and Taxes/Income (%)	38	49	11pp	38	46	8pp	38	49	11pp
41 771	kl EWII (Equily Work Unit) is the equivalent of a full time labour of a familia family member All made stion and economic extraoring and									

<sup>\*1</sup> FWU (Family Work Unit) is the equivalent of a full-time labour of a farming family member. All production and economic categories are explained in (Floriańczyk, Osuch, Plonka 2017). Current subsidies – total subsidies excluding on investment. PP – percentage points. Values presented in current prices.

Source: Own study based on FADN data.

 $^{11}$  According to FADN data, the average exchange rate in 2015 was EUR 1 = PLN 4.13.

<sup>&</sup>lt;sup>12</sup> Advances for direct payments were disbursed for the first time in 2015. 50% of advances were disbursed for the single area payment, additional payment, protein crop premium and soft fruit payment. A total of about 80% of beneficiaries covered with direct support were paid advances for these payments (Ministry of Agriculture and Rural Development, 2016).

In 2015, the average farm received subsidies in the amount of EUR 14 thousand. More than 90% of this amount was associated with the farm's operating activity. In 2014-2015, the inflow of funds under direct payments increased significantly (to as much as 34%), which was largely the effect of the single area payment increase (by 29%), caused by earlier transfer of advance payment. Comparing farms with different arable land surface, there should be noted, that larger farms (with an arable land area of 15 ha or more) demonstrated a more favourable subsidy absorption rate (of direct payments in total and single area payments) compared to smaller farms. In the case of larger farms, this was an increase by 35 and 30%, while in smaller ones – by 25 and 23%, respectively in analysed years.

Comparing the situation in 2015 to that in 2014, there is observed increasing importance of external funds in determining the farms' economic situation, that provided e.g. the higher ratio value of subsidies to their output. This ratio increased in the analysed years from 17% to 21%. In 2015, almost half of farms' income came from this revenue source, while in 2014, 38% (taking into account tax liabilities as well). This ratio and its growth rate was higher in the case of larger farms, i.e. these with an arable land area of 15 ha and more, compared to farms with a smaller area. The presented figures indicated that funds in the form of subsidies became important determinant of farms' outcomes, especially in the case of larger ones. This phenomenon has enhanced recently.

## THE MAIN CONCLUSIONS

- 1. With the introduction of the greening mechanism, farms with an arable land area of 15 ha and more took the most intense organizational action to meet new administrative requirements.
- 2. The production capacity of the analysed FADN farms did not decrease after the greening mechanism introduction. Farmers combined production objectives with environmental ones, that was the result of farms` proper organization and enlarging agricultural land, also fallow land the important EFA element.
- 3. Preserving *status quo* in farms (as regards area under winter crops and area of permanent grassland) or introduction of desirable organizational changes (relating to the maintenance of EFAs, also through catch crops, cultivation of plants that improve soil structure, maintenance of fallow land) are the essence of action taken in the analysed farms in the context of greening.
- 4. Formally, the scope of greening requirements is diversified by the type and area of agricultural land in the farm. As indicated the analysed farms' typology, farms specialised in field crops the most frequent should meet both crop diversification and EFA requirements.
- 5. The maintenance of EFAs in farms primarily requires appropriate organization of plant production. Ecological focus areas in the analysed farms are predominantly agricultural ones, which determines the need for agricultural practices continuation to ensure the desired cropping pattern.
- 6. The scope of changes introduced in plant production referring to the greening requirements was insignificant and concerned mainly larger farms (with arable land area of 15 ha and more). Farmers introduced the required organizational changes smoothly, mainly by increasing area under leguminous and papilionaceous plants.
- 7. The environment-friendly farms' organization before greening introduction facilitated their adaptation in 2015.
- 8. Between 2014-2015, farms' production and economic outcomes, both smaller and larger ones, were comparable. Meanwhile, the stream of subsidies significantly increased, especially in the case of larger farms.
- 9. The increase in subsidy transfer mainly resulted from administrative decision (earlier advance payment of direct support), whereas increased farmers' engagement had secondary importance. These changes cannot be associated with the greening mechanism implementation.
- 10. In the first year of greening implementation, these requirements didn't affect negatively the farms' production and economic results, since the determined ecological area was nominal and crop diversification criteria didn't necessitate major organizational changes in agricultural production. In the long run, environmental effects of greening should counteract degradation of natural resources as a result of agricultural activity and improve soil and water conditions, as well as increase soil productivity.

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